



Cheaper storage, faster recovery: **Wasabi + N2W**

Two best-in-class products. One drama-free backup and DR strategy for IT teams.

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What we'll cover

The keys to cheaper storage, faster recovery, and peace of mind

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- 01** Keep a real off-site copy with cross-cloud backup and DR
 - 02** What archiving to Wasabi really saves (low flat fees, zero API costs)
 - 03** Hit strict compliance and retention without slowing recovery
 - 04** How immutability and air-gapped DR accounts make the restore copy trustworthy
 - 05** How to stand it up: from policy setup to a tested restore
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Two vendors, two problems

Orchestration and storage are different problems. Most stacks solve neither one well.



N2W solves orchestration

- Policy-based backup for AWS and Azure from one secure console
- Cross-region and cross-account DR, with audit-ready logs
- Fully secure IaaS and instance is live in under 15 minutes



Wasabi solves storage economics

- S3-compatible and immutable, with no API fees
- Very low storage cost, flat and predictable pricing
- Zero licensing fees

Store snapshots in **Wasabi** instead of AWS S3 allows you to maximize data protection *and* cut long-term storage costs.

One strategy, four wins

The orchestration layer and the storage layer, each handled by the vendor built for it.

01

Isolated, immutable data

Cross-cloud copies that ransomware and regional outages can't touch.

02

Lower storage costs

Long-term retention on Wasabi that's up to 80% cheaper, no egress or API fees.

03

Compliance, out of the box

Immutable backups, clear logs, and drill history, which compliance teams love.

04

Fast, clean recovery

Restore in minutes (in four clicks) for an optimal RTO and zero trade-offs.

- Cross-cloud security



Completely isolated, immutable data

Add Wasabi as a repository in a few clicks for streamlined cross-cloud that protects against ransomware, hyperscaler downtime, and full outages.

- **Ransomware can't reach** data isolated across clouds. Regional outages stop being your problem.
- **N2W is IaaS**: it never touches your data and never stores it in a proprietary cloud.

INCLUDED WITH WASABI · NO ADDED COST

Multi-User Authorization

Deleting an account or bucket takes multiple approvers, not a single stolen credential.

Covert Copy™

An immutable copy that's invisible even to root, kept in sync at 30, 60, or 90-day intervals.

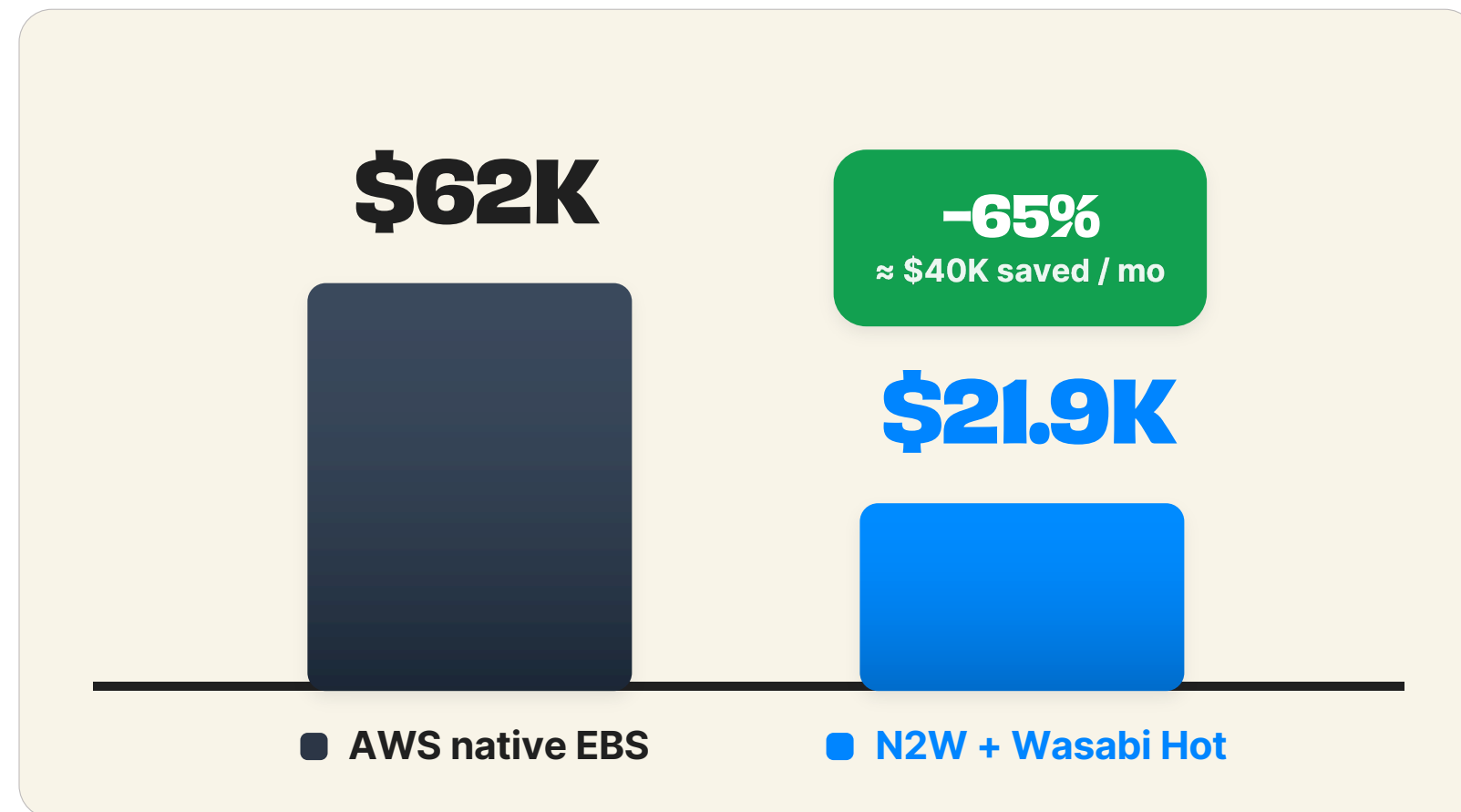
LONG-TERM STORAGE FEES

80% ↓

replacing hot storage with smart tiering to Wasabi

- Replace legacy storage with Wasabi for smart tiering and significant ROI
- Eliminate Azure licensing fees and high AWS and Azure Vault storage costs.
- Wasabi S3 tiers are built for long-term retention with no egress, no API fees.

Savings for 1-year retention



150 VMs

Avg 1.5 TB per VM

Weekly backups

1-year retention

N2W + WASABI HOT VS. AWS NATIVE

~\$481K

Non-zero EBS
first full

~\$586K

Zero EBS
first full

Includes N2W licensing, EBS pricing to keep the first full, AWS egress fees, and N2W processing costs. **The longer you retain, the more you save.**

Compliance, out of the box

- ✓ Everything an auditor asks for (like logs, drill history, protected resources)
and secure immutability with MUA + Covert Copy



WORM protection

Can't be altered or deleted — even by insiders.



Audit-ready

HIPAA, SOC 2, GDPR, and data-sovereignty mandates.



Ransomware-proof

Immutable off-site backups survive any attack.



Verifiable trail

Retention records your auditor can actually use.

Fast, clean recovery

Restore operations in minutes with automated cross-cloud workflows and optimal RTO.

OPTIMAL RTO IN

4 clicks

✓ Wasabi Hot storage is low-latency and immediately retrievable across-cloud with no trade-off.

1

Pick a recovery point

Any snapshot across region, account, or cloud

2

Filter fast

By policy, user, account, backup status, or freezer status

3

Choose the target

Same account, a DR account, or another region

4

Restore

Back online in minutes with workloads running + RTO met

Large MSP with manufacturing + food/beverage clients

Clients, many with mandated compliance requirements, were looking for multi-cloud, cost/performance and the highest availability + security, which they found with N2W + Wasabi

✓ **Multicloud protection**

Storage choice beyond one cloud provider

✓ **Low cost**

Wasabi hot storage far cheaper than other providers

✓ **Availability**

Fast restore + end-customer console access

✓ **Layered security**

Wasabi immutability + KMS on top of N2W IaaS security

Calculate your savings. Then let's talk.

STEP 1

Calculate your savings

See your cost-savings potential with the N2W + Wasabi calculator.

n2ws.com/wasabi-cost-savings-calculator



STEP 2

See it live

Not a customer? Sign up for a demo of drama-free multicloud DR.

n2ws.com/demo



THANK YOU