

MONTHLY WEBINAR SERIES

### Episode 5:

## THE CURIOUS CASE OF GARTNER'S MISSING QUADRANT

**HOSTED BY** 



Sebastian Straub
Principal Solutions Architect



Alon Maimoni Chief Revenue Officer



### Let's talk \*misleading\* numbers +

98%

**DECREASE IN INFLUENZA** 

IN THE MONTH OF JULY

94%

CORRELATION BETWEEN BEACH ICE

**CREAM SALES AND SHARK ATTACKS** 

\$93K

FROM LAST MONTH'S EPISODE ON THE TRUE COST OF "FREE"

15%

THE AVERAGE SALARY INCREASE FOR

**CEOS WHO PLAY GOLF WELL** 

10%

THE IDEA THAT WE USE 10 PERCENT OF
OUR BRAIN IS 100 PERCENT A MYTH.



# The existing Gartner "Magic Quadrants"

1 Enterprise Backup



Figure 1: Magic Quadrant for Enterprise Backup and Recovery Software Solutions



Gartner.

## The existing Gartner "Magic Quadrants"

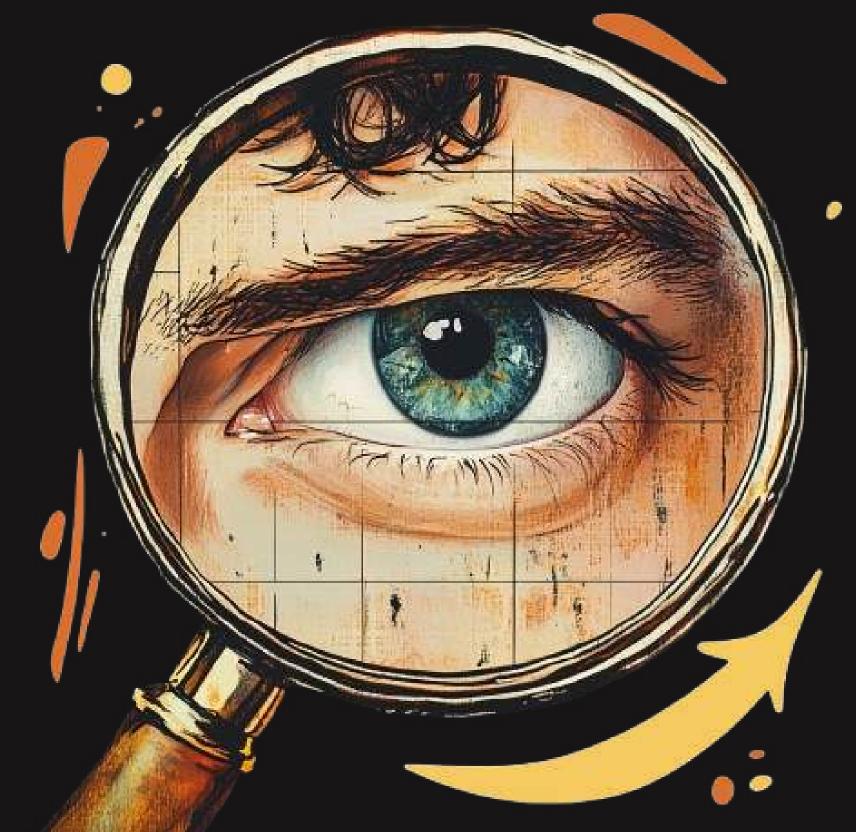
Backup as a Service





# WHERE'S THE MISSING CLOUD NATIVE BACKUP QUADRANT??





## BUT FIRST... What ~is~ cloud-native backup?

- 1. It doesn't require any agents
- 2. It doesn't do file-by-file backup (which takes ages)
- 3. It interacts with the resources via API
- 4. You have full control of your data (not SaaS)



We found it!

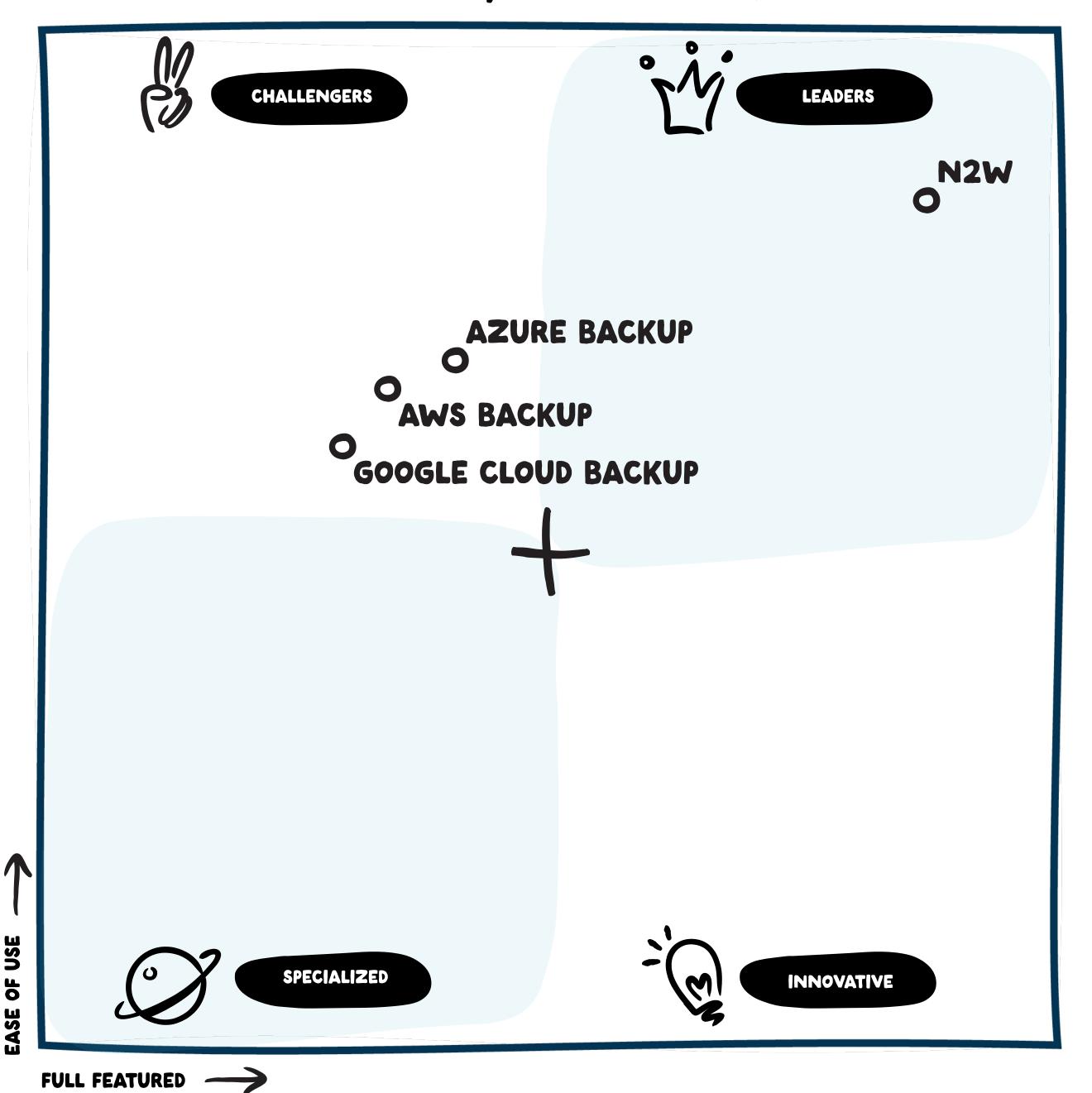
# The missing "Magic Cloud-Native Backup Quadrant"

Congratulations to N2W—a leader for the 12th year!





MAGIC QUADRANT FOR NON-SAAS, CLOUD-NATIVE BACKUP & RECOVERY TOOLS



## UPNEXT NOV14th





get.n2ws.com/tldr



#### **DORA Compliance Demystified!**

Much like Dora the Explorer, we'll navigate together and get past any obstacles of the soon-to-be-enacted EU legislation.

Compliance



**BONUS!** 

# VISITUS AT ANY OF THESE SHOWS AND...

re: Invent in Las Vegas

**AT BOOTH 567** 

Gartner

IT Infrastructure, Operations & Cloud Strategies Conference

Conference in London

**AT BOOTH 504** 

Gartner

IT Infrastructure, Operations & Cloud Strategies Conference

Conference in Las Vegas

**AT BOOTH 143** 

**USE THIS** 

## SECRET CODE TO GET SECRET SWAG



